

# 2021 | 2022



  
education foundation  
of niagara  
Our Students Our Future

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## VISION

A community where every student has access to all the enriching opportunities school life offers.

## VALUES

**Caring** - a passion for equal opportunity is at the heart of our work

**Purposeful** - we are committed to making a difference in our community

**Relationships** - we act with honesty, respect and transparency

## MISSION

We support more than 40,000 Elementary and Secondary District School Board of Niagara students by engaging the community to provide needed funds and resources where government funding is not available.

Through our donors we

- provide support to students in financial need for basic necessities and extra-curricular activities
- provide annual student awards and bursaries
- support progressive programs and services in our schools that enrich students' educational experiences
- provide innovative community initiatives such as [Prom Project Niagara](#)
- manage designated gifts in accordance with donor specifications.



Our Students. Our Future

[efniagara.ca](http://efniagara.ca)



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## **BOARD OF DIRECTORS**

**Wolfgang Guembel- President**

**Nicole Bechkos- Vice President**

**Mike Lavallee – Vice President**

**Alexis Kleiman – Vice President**

**Angela Ironberg- Treasurer**

**Gail Ragetlie- Secretary**

**Terry Cockerline- Director**

**George Thomas- Director**

**Robyn Scheubel- Director**

**Dalton Clark- Past President**

**Lora Campbell- DSBN Trustee**

**Sue Barnett- DSBN Board Chair**

**Simon Hancox – DSBN Superintendent/ Liaison to Foundation**



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## A Message from our President

As we endured a second year of COVID 19 related restrictions and challenges we cannot say enough how grateful we are to have the many partners, donors and dedicated volunteers and their ongoing support. Our vision of “coming together as a community where every student has access to all of the enriching opportunities school life offers” can only be realized with the help of people like you.

The 2021-2022 school year has demonstrated the resolve and determination of students, parents, teachers, and the entire education team. We're still together, still learning and achieving, and still celebrating student successes across the board.

Despite our rebuilding efforts and the ongoing pandemic related difficulties for all stakeholders the Foundation was able to make tremendous contributions to the cause. The Foundation reignited community events designed to increase participation and awareness and to generate new forms of revenue to help students. These efforts helped to facilitate the payout of over \$60,000 in student financial need requests. This is over and above bursaries, eyeglasses and mental health supports offered throughout the year.

Together with a new energized and highly qualified Board of Directors, additional industry partners, and a stronger than ever relationship with the District School Board of Niagara we are heading into the 2022-2023 school year with the best Team to help even more students in the Niagara Region.

Wolfgang Guembel | President

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## WHERE YOU GAVE 2021 - 2022

### STUDENT FINANCIAL NEED

Helping individual students when they need it most.

School personnel apply to the Foundation on behalf of students experiencing high levels of financial need..



**Clothing & Shoes**



**Food**



**Medical Needs**



**Field Trips**



**School Program Fees**



**Transportation**



**Post Secondary**



**Co-op Needs**

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# **2021-2022 School Year Disbursements:**

**Student Financial Need: \$200,000**

**Bursaries: \$61,000**

# 2021-2022 Budget

## Education Foundation of Niagara Budget - 2022

### Budget 2021- 2022

#### REVENUE

##### Donation Revenue

Donations - Bursary Fund DSBN-A	60,000.00
Donations - Bursary Fund First Gen	30,000.00
Donations - Bursary & Awards Other	25,000.00
Donations - Donor Directed	10,000.00
Donations - General	40,000.00
Donations - Grants	45,000.00
Donations - Sparkfund - Computers4Change	5,000.00
-Make Change 4 Children	0.00
Donations - Student Financial Need	80,000.00
Donations - Unknown Source	0.00
DSBN Operating Grant	35,000.00
<b>Total Donation Revenue</b>	<b>330,000.00</b>

##### In Kind Revenue

Donations - In Kind Program Direct	30,000.00
Donations-In Kind Prom Proj Niagara	15,000.00
<b>Total In Kind Revenue</b>	<b>45,000.00</b>

##### Trust Fund Revenue

Leppert Funds	14,000.00
<b>Total Trust Fund Revenue</b>	<b>14,000.00</b>

##### Event Revenue

Event - Golf Classic Revenue	
Event - Golf Classic Expense	
Event - Golf Classic	28,500.00
Event - Prom Project Niag Revenue	
Event - Prom Project Niag Expense	
Event - Prom Project Niagara	4,500.00

Event - Third Party Revenue	
Event - Third Party Expense	
Event - Third Party	5,000.00
Event - Portabackyarda/Lottery Revenue/	
Event - Portabackyarda/Lottery Expense	
Event - Portabackyarda/Lottery	40,000.00
Event - Warm a Heart Revenue/Gift wrapping	
Event - Warm a Heart Expense	
Event - Warm a Heart Gift Wrapping	4,500.00
Event - Planned Giving Investment	
Event - Planned Giving Expense	
Event - Planned Giving	0.00
Event - Fun Run Revenue	
Event - Fun Run Exp	
Event - Fun Run	3,000.00
Event - Locker Raffle Revenue	
Event - Locker Raffle Expense	
Event - Locker Raffle	0.00
Event Expense - other	
<b>Total Event Revenue</b>	<u>85,500.00</u>
<b>Other Income</b>	
CIBC Interest Income	2,000.00
Other income	0.00
<b>Total Other Income</b>	<u>2,000.00</u>
<b>TOTAL REVENUE</b>	<u>476,500.00</u>
<b>EXPENSE</b>	
<b>Disbursements</b>	
Disbursements - Donor Directed	10,000.00
Disbursements - Crowd Funding (Spark Fund)	5,000.00
Disbursements - Stud Fin Need	80,000.00
Disbursements - Grants & Programs	45,000.00
Disbursements - Bursaries & Awards	115,000.00
Disbursements - Leppert Funds	14,000.00
<b>Total Disbursements</b>	<u>269,000.00</u>
<b>In Kind Expenses</b>	
Disbursements - In Kind Program	30,000.00
Disbursements - In Kind Prom Projec	15,000.00



<b>Total In Kind Disbursements</b>	<u>45,000.00</u>
<b>Payroll Expenses</b>	
Salaries&Related Benefits	90,000.00
EE Benefit Program	0.00
EI Expense	0.00
CPP Expense	0.00
CEWS - gov't wage subsidy	0.00
<b>Total Payroll Expenses</b>	<u>90,000.00</u>
<b>General &amp; Administrative Expenses</b>	
Acctg, Legal & Interest	12,500.00
Bank Charges	24.00
Bookkeeping	4,000.00
Donations	0.00
Software (Office&General) - Quickbooks	0.00
Board Directors (Office&General)	0.00
Payment procesing - Global Payments	5,000.00
Insurance - Brd/Staff/Volunteers	3,500.00
Insurance - Verge Employee benefits	3,500.00
Payment procesing - Bambora	0.00
Office Admin (Office & General)	5,000.00
Dues and Subscriptions	1,500.00
Miscellaneous Expenses (reconciliation)	0.00
Staff Training (Office&Gen)	1,500.00
Public Relations	500.00
Marketing/Advertising/Promotions	2,000.00
In-house event/communications specialist	0.00
Business Development	500.00
Business Meals - Donor	0.00
Employee Expense - meals	500.00
Mileage - Laura	0.00
Mileage - Donna	250.00
Travel - other	0.00
<b>Total General &amp; Admin. Expenses</b>	<u>40,274.00</u>
<b>TOTAL EXPENSE</b>	<u>444,274.00</u>
<b>NET INCOME</b>	<u>32,226.00</u>

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## Leadership and Organizational Changes

Throughout the 2021-2022 school year the Foundation continued to function with an operational volunteer Board of Directors and a full-time program coordinator

In February of 2022 a contract was executed for the appointment of a leadership and not-for-profit organizational consultant. This contract was completed in July of 2022. The content in the completed consultants report created a framework for the subsequent policy changes that the Board of Directors initiated. Prospecting for a new Executive Director was ongoing during which time the Board of Director reviewed and revised the Foundation by-laws and policies and procedures.

A complete set of new by-laws and organizational policies and procedures was scheduled to be ratified in September of 2022.

The commencement of the 2022-2023 corresponded with the implementation of the new by-laws, policies and procedures and the finalization for a new Executive Director Role.

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## Thank You and Next Steps

In such a difficult and unique year there is not enough thanks that can be expressed to all the people and sponsors who donated time and money to help keep kids in school.

It is with great respect that the Board of Directors thanks everyone who was part of our team and they look forward to all the positive changes and growth in the 2022-2023 school year.